



Gold Fields Supports Peruvian Dairy Value Chain through LWR

RESULTS

- **Average milk production** increased by 60 percent.
- **Average bacterial contamination** in milk reduced by 97 percent.
- **32 micro-networks of milk and cheese producers** established to incentivize production and purchase of higher-quality inputs (milk) and, in turn, higher production of quality secondary products (cheese).
- **Average volume of milk and cheese sold** increased by 68 percent and 88.5 percent, respectively.
- 163 new leaders trained in **principle and value-based dialogue** to contribute to participative development.
- 31 local leaders and eight stakeholder trained in **conflict transformation techniques** and provided with tools and manuals as resources.
- Developed a trusted collaboration between an international NGO and a multi-national extractives company.

BUILDING PARTNERSHIPS WITH PRIVATE SECTOR

- Partnership **leverages Gold Fields' resources and LWR's programmatic expertise** in the region to strengthen smallholder dairy producers' production and marketing capacities, improve incomes, create sustainable jobs, and support citizens' ability to manage and mitigate conflict.
- **Longer-term, larger scale** model of community outreach for Gold Fields.
- Helps our corporate partner meet legal requirements to **invest in communities where they operate**.
- LWR provides program design and **technical expertise in agriculture and program management**, sound financial tracking, regular reporting, and documented project results.
- Gold Fields participates in semiannual project steering committee meetings with LWR and local partner, CEDEPAS Norte, to review budgets, evaluations, and offer input, **providing a transparent, low-risk relationship for the company**.



QUICK FACTS

Lutheran World Relief and our local partner are working together to increase the incomes of **420 smallholder dairy producers** in Hualgayoc, a district within the department of Cajamarca. Project activities include:

- promoting business networks,
- fostering citizen participation, and
- strengthening technical capacities.

LWR has been working in Peru for more than three decades, with a concentration in Huancavelica and Cajamarca Districts. The Peru portfolio has included funding from foundation and corporate donors such as Gold Fields, Ltd.

LWR uses an agricultural value chain approach to improve the livelihoods of millions of people across Africa, Asia and Latin America. This approach includes a set of interventions by chain actors and service providers to generate higher value-added for agricultural products and create win-win relationships among chain actors.

LOCAL PARTNER: CEDEPAS Norte (Centro Ecuménico de Promoción y Acción Social)

PROJECT PERIOD: July 2009 – July 2012 (Phase I; Phase II in progress)

FUNDING: Gold Fields La Cima